

MARINA CONTRACT INTERVIEW QUESTIONS

1. Please tell us your plans for **staffing the Marina** and, specifically, your plans to provide **personal, on-site management**.

Possible follow-up question:

- Do you have plans for a supervisor-level employee?

2. Can you explain, in detail, your commitment to the Marina in terms of **expansion and improvements**?

Possible follow-up question:

- Food and beverage services are a critical part of the Marina's presence on Table Rock Lake. How do you propose growing those elements of the overall operation?

3. Water related events hosted by the Marina can have a very positive effect on both your income and the value you bring to Holiday Island. Can you describe some of the **season long events you would propose hosting**?
-

4. A percentage of your gross sales is to be paid to the District. It is critical that an **accurate accounting** be made and conveyed to the District. How do you propose handling this important task with complete transparency?

5. Knowing the importance of good **communication**, how will you ensure the District Manager and this Board are fully informed of any issues, challenges or opportunities?

6. Tell us about your strategy for managing **ongoing maintenance**, both general maintenance and emergency events, such as weather-related situations.
7. Maintaining a close and **positive relationship with the U.S. Army Corp of Engineers** will be extremely beneficial. Describe your plans to develop and maintain that relationship?
- Hypothetically, you as the Marina Manager have become aware of a slip lease holder who is violating Corp rules. How would you handle the situation?
8. Again hypothetically, you are made aware of a hostile **conflict** that has developed between marina patrons near the ramp. How would you handle the situation?
-
9. The Marina is currently at slip capacity. How will you handle Holiday Island residents specifically who feel they are entitled to **preferential slip consideration**?
10. The lease you are asking for is a seven-year lease. What do you feel your greatest **accomplishments** will be at the end of that lease if you are selected?