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27882 State Hwy 39, Suite #1, P.O. Box 701 • Shell Knob, MO 65747 • 417-858-8814 • fax: 417-858-6885

February 9, 2015

Mr. Dennis Kelly
Holiday Island Suburban Improvement District (HISID)
110 Woodsdale Drive
Holiday Island, AR 72631

RE: Refloat Bid Holiday Island Marina

Dear Mr. Kelly,

Thank you for the opportunity to bid on the HISID Marina re-float project. We understand that our bid for refloating all docks in the marina exceeded the amount budgeted for the entire project. We are pleased to continue working with you on this project by providing budgetary consideration for completing the entire project over 5 years. We hope this information will assist you and the board in making the decision to either move forward with the entire project or at least provide budgetary information for future planning.

You will note there is considerable savings if you are able to proceed with the entire project using our current bid of \$143,026.41. Associated with any municipal or community project such as this there is a considerable amount of administrative overhead associated with the project. There is mobilization of personelle and equipment to the job site as well as providing a spot in the production caledar for each project. In addition, each part of the project will have it's own set of associated engineering and bonding. The considerable savings when doing the project as a whole is a result of eliminating the need to incur overhead and fixed expenses over and over again. Please do not hesitate to call with any questions you may have regarding the budgetary costs on the following page.

Sincerely,

Melanie Ashby
VP Business Development
417-224-0532



Budgetary cost for Holiday Island Marina refloat project provided dock by dock.

Dock 4 re-float	\$66,360.67
Dock 3 re-float	\$59,820.45
Dock 2 re-float	\$26,286.84
Dock 1 refloat	\$34,251.77
Walkway refloat	\$13,671.56
Total cost assuming each dock is completed individually.	<u>\$200,391.30</u>

Please note the prices provided above are budgetary in nature and are subject to change without notice.